

Monday, June 21, 2010

## JACOB'S PILLOW DANCE, Director of Development

For a comprehensive Position Guide to this opportunity and community, to nominate a candidate, or to discuss your own interest, telephone calls are welcome, to: Emma E. Dunch President, Dunch Arts Tel: (917) 655-9335 JPDOD@DunchArts.com

Jacob's Pillow, an international center for dance presenting the largest, longest-running and most comprehensive dance festival in the United States, seeks a dynamic, experienced Director of Development to lead a Board and staff fundraising team in support of the Pillow's \$5m annual budget and recent strategic plan. Hailed as "the hub and mecca for dancing in North America" (*Time*) and "the dance center of the nation, possibly the world" (*The New York Times*), Jacob's Pillow draws an annual audience of over 80,000 patrons to its 163-acre National Historic Landmark grounds in the culture-rich Berkshires, where it presents over 300 performance and engagement events each season and supports extensive School, Archives, Creative Development Residency, and Community Program activities. A cultural, tourism and dance artists' destination, The Pillow celebrates its 80th Anniversary in 2012.

The Director of Development will be an accomplished senior executive with a strong track record in strategic fundraising, major gifts, capital campaigns, and staff management. This energetic self-starter will join a deficit-free institution and a well-established, high-performing senior management team led by Executive Director, Ella Baff. Competitive compensation and benefits package.

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