

OUR NEW YORK CITY DANCE

Thursday, August 9, 2012

Development Intern

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We're looking for talented Development Associates to work directly with our funders and sponsors to help Creative Outlet expand on the company/Cultural Arts Program. Students completing this program will become familiar with all aspects of the business development process. You will learn how to generate leads, perform sales and marketing analytics and pitch a product to both consumers and campus organizations and publications. Responsibilities: • Sending and packaging mail to all relevant businesses according to a specific list. • Contacting businesses and costumers by phone. • Following up by email. • Help setting and scheduling meetings. Qualifications: • Hard worker who doesn't mind grunt work. • Great on the phone • Knowledge and experience with dogs. • Presentable and professional. • Relevant degree in sales/marketing.

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