

Wednesday, June 5, 2019

## Executive Director

Company: RIOULT Dance NY

Location: Astoria, NY

Compensation: Salary commensurate with experience.

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RIOULT Dance NY, founded in 1994, is a New York City-based modern dance company dedicated to supporting the creation and performance of dance works by choreographer Pascal Rioult, and to educating and expanding modern dance audiences. Over the last 25 years, RIOULT has amassed a rich repertoire of nearly 50 works and reaches over 20,000 individuals annually through its NY season performances, national and international touring, and a spectrum of dance education and community engagement programs.

In October 2018, RIOULT Dance NY opened the doors to the RIOULT Dance Center in the Kaufman Arts District in Astoria, Queens. A much-anticipated permanent home for the Company, the Center positions RIOULT as a major asset to the dance community at large through its offering of affordable studio rentals, schedule of public dance technique and fitness classes, and high-caliber dance training for young people at the newly formed RIOULT Dance School.

"I see the RIOULT Dance Center becoming a destination of endless possibility and enrichment for not only our Company's dancers but for the local Queens community, the New York City dance community and for the art of Dance," said Pascal Rioult, Artistic Director of RIOULT Dance NY.

In order to support RIOULT's expanding programs, RIOULT Dance NY is seeking a dynamic and accomplished Executive Director to contribute to the strategic vision and provide oversight for all aspects of the organization's operations. The successful candidate will work closely with the board and staff on fundraising and finances. The Executive Director will design a robust, creative and sustainable plan to raise the public profile of RIOULT Dance NY and secure the resources to advance its artistic mission and programs.

### Position Summary

RIOULT is at a key inflection point and with the opening of the Dance Center and expansion of RIOULT's programs and mission, this is an extraordinary opportunity for an innovative and energetic leader.

The Executive Director is responsible for driving the implementation of RIOULT Dance NY's vision and strategic plan. Fundraising, developing and maintaining relationships with funders and community stakeholders are essential aspects of the position. The Executive Director will manage budgeting and oversee financial management, Center operations and personnel. The Executive Director will be supervised by the Board of Directors and work in close partnership with the Artistic Director.

### Skills and Experience

A minimum of eight years of leadership and operational experience in an arts-related organization.

A management track record serving multiple constituencies.

Strong understanding of finances and experience with budgets, audits and financial reporting.

Fundraising experience with particular emphasis on the identification and cultivation of major donors.

Experience developing and maintaining collaborative relationships with non-profit and philanthropic organizations.

Ability to lead a strategic planning process across RIOULT, encompassing the dance company, the education program and RIOULT as a community asset.

Superior written and verbal communications skills.

## Personal Qualities

A passion for the mission of RIOULT both as an artistic endeavor and a community resource.  
A team builder who thrives in a fast-paced and diverse working environment.  
Confidence to work closely and successfully with artistic leadership, artistic personnel, staff and the Board of Directors.  
A sense of humor.

## Benefits

Staff get full health benefits after three months. No contribution required. Staff must cover full cost for family benefits.  
Savings plan (tax-sheltered annuity) through AXA. No employer contribution.

## To Apply:

Please send a cover letter and resume to [susanosnos@earthlink.net](mailto:susanosnos@earthlink.net) and include your name and RIOULT Executive Director in the subject line.

RIOULT seeks to hire staff who reflect the diversity of the communities we serve. All positions at RIOULT are filled without regard to race, religion, sex, national origin, age, sexual orientation or any other characteristic protected by law.

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