

Tuesday, January 12, 2021

Pure Barre NYC - Front Desk Associates Needed in, Williamsburg, LIC and UES

Company: Pure Barre NYC

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Pure Barre NYC - PB METRO, LLC

Front Desk Sales Associate

Williamsburg, Brooklyn/Long Island City, Queens/UES - Lexington Ave, Manhattan

Pure Barre is a leading boutique fitness business and is the #1 barre concept in North America. With 14 open locations and several in pre-opening stages, PB Metro, LLC is the largest franchisee in the Pure Barre system. PB Metro's management team is comprised of existing studio owners who have over 18 years of collective experience in the Pure Barre system and are regarded as some of the best operators in the country.

KEY RESPONSIBILITIES

Reporting directly to the General Manager, the PB Metro Front Desk Sales Associate is the face of the studio, responsible for all in-studio sales and operations during his or her shift. This individual is fully immersed and educated in PB Metro's culture, services, and pricing. He or she is passionate about connecting with clients, educating clients on all that PB Metro has to offer, and increasing memberships and sales. He or she is the custodian of the PB Metro brand at all times and offer exceptional customer service.

JOB RESPONSIBILITIES

Specific responsibilities and duties of this role include the following:

Execute sales process of lead generation, follow up, and close

Learn to use and navigate the Club Ready POS system

Conduct tours of the facility while establishing a relationship and targeting individual's goals and needs

Maintain acceptable level of personal sales production

Present available services to current or prospective members

Memorize all pricing and membership options

Process accurate credit card transactions

Input inventory for retail clothing and other items

Attend and complete all relative training programs

Take pictures for social media platforms

Cleaning of the retail area, studio, and restrooms

Other duties as assigned

PROFESSIONAL EXPERIENCE / QUALIFICATIONS

Passionate about people and fitness

Superior verbal, written, organizational, and interpersonal skills are necessary

Goal-oriented with an ability to achieve sales in memberships and retail

Resourceful; able to solve problems and move forward without having all of the answers

Customer service/retail experience a plus

Boutique fitness knowledge/experience preferred

PB Metro, LLC is an equal employment employer and will consider all candidates without regard to race, color, religion, national origin, sex, age, disability, veteran status or any other legally protected basis.

Pure Barre NYC

For more information:
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[< back](#)

[previous listing](#) • [next listing](#)