

## OUR NEW YORK CITY DANCE

Wednesday, December 4, 2013

## Director of Individual Giving

To apply, please send a cover letter and resume to aapostol@marthagraham.org with the words Individual

Development in the Subject line. The process began on December 9, 2013 and the new candidate will be in place as soon as possible.

Application

Director of Individual Giving

Martha Graham Dance Company

New York, New York

January 10, 2013

Martha Graham Dance Company seeks a self-motivated and entrepreneurial professional to join its three-member development team. Reporting directly to the Executive Director, who leads the Company's development effort, the Director of Individual Giving will assume responsibility for cultivating new donors and other sources of individual support, maintaining donor relationships, developing and managing donor programs, directing special events, and working with the Board of Trustees to increase its members' fundraising capacity.

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