

Friday, February 23, 2018

Custom Shoe Design Manager

Company: LaDuca Shoes

Location: New York, NY

► [Share](#) | [Print](#) | [Download](#)



LaDuca Shoes

The first. The original. The only.

Position Available: Custom Shoe Design Manager

Join Our Family

For over 20 years LaDuca Shoes has set the standard in the industry for character dance shoes; having been knighted, "the Gucci of Dance Shoes" by the NY Times. Our incredible product and impeccable customer service is our calling card. Our employees are expected to not only facilitate the best options and fits, but inspire the dancer; from beginner to Broadway professional. Our dancers are everything to us and we are everything to them. It is more than a job, it is a commitment to excellence.

Our Mission

Our mission is to continue to provide the highest quality and functionality in top of the line dance shoes and associated products. Created by a dancer, for the dancer.

Interested in joining our team?

For consideration, please send your resume and cover letter to manager@laducshoes.com

Job Type: Full-time. Available immediately.

As our Custom Shoe Design Manager your main focus will be the day to day interactions with our custom and show clientele, meeting, conversing, translating and facilitating their needs in dance shoe wear by taking their desired designs and physicalizing them first in sketches and drawings, then bringing their designs to life with the internal magic of LaDuca's ability to take any shoe/boot from high couture fashion to common work boot and make them not only an esthetically beautiful work of art, but more, a 100% danceable, functioning necessity. You are expected not only to continue to provide excellent customer service and fabulous designs/shoes to existing clientele, but to actively seek out ever new clients. In charge of Custom orders from meetings to inception to pricing/invoicing, to tracings and measurements, to creations to fittings, to follow ups, remakes, insuring total and complete satisfaction of clients.

Responsibilities and Goals

One on one personalize service to Custom clientele; costumers, associates, wardrobe, directors, choreographers, talent

Continue growth in custom sales

Handle all sketching and design work

Facilitate all meetings, fittings, tracings and measurements (floor work), follow ups

Identify new client opportunities

Maintain and expand Custom opportunities

Handle all related invoicing and ordering

Work directly with factory(factories)/vendors

Source and acquire any supplies (leathers, fabrics, accessories) needed

Ship any and all supplies as needed

Able to handle fast pace environment and understands deadlines

Requirements

Bachelor's degree (preferred)

Design and drawing skills a must
1-3 years prior work related experience
Proficiency in Photoshop (and related design programs) Word, Quickbooks/POS, PowerPoint and Excel
Excellent and clear verbal communication skills
Excellent people and organizational skills
Proficient in design presentation
Knowledgeable in leather/fabric/material/ accessory coordination
Commitment to team goals and achievements

To Apply

Please submit a cover letter explaining your background and qualifications and why you are the ideal candidate for this position, and noting your ability to travel extensively and your salary expectations.

Current resume including two professional references.

manager@laducashoes.com

LaDuca Shoes
319 West 47th Street
New York, NY, 10036
2125862079
www.laducashoes.com

For more information:
LaDuca
manager@laducashoes.com
2125862079

[< back](#)

[previous listing](#) • [next listing](#)