

Tuesday, June 19, 2018

Development Director for Peridance Contemporary Dance Company

Company: Peridance Contemporary Dance Company
Location: New York , NY
Compensation: Salary commensurate with experience.

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Anjola Toro - Yarden Ronen-van Heerden

Artistic Director - Igal Perry | Executive Director Yarden Ronen-van Heerden

Peridance Contemporary Dance Company is expanding!

Peridance Contemporary Dance Company, one of New York's leading repertory dance companies, is seeking an experienced and energetic Director of Development, who, working closely with the Executive Director, Artistic Director, and Board of Directors, will research and cultivate prospective donors including foundations, corporations, and individuals.

The candidate will be responsible for working with the Executive Director on Board Development; developing and implementing fundraising strategies; outreach to potential funders; and arranging and attending meetings with potential and current donors/supporters. The position will also require facets of grants management, including but not limited to maintaining the fundraising calendar and grants database, oversee grant inquiries and applications, and steward funder relationships.

RESPONSIBILITIES

- Alongside the Executive Director and Artistic Director, develop and implement an institutional fundraising plan for organizational stability and growth with benchmarks, objectives and measures of success.
- Research, cultivate and nurture relationships with potential funders and funder organizations, including scheduling appointments, preparing invitations, and tracking all funder/donor dialogue and needs.
- Develop and grow our individual donor base through managing with ongoing and annual giving campaigns in collaboration with staff.
- Oversee grant acknowledgements and contracts.
- Assist Grant Writer with letters of inquiry, grant applications and proposals, and final reports. Communicate with Peridance staff to obtain data and progress of grant-funded projects.

GENERAL QUALIFICATIONS

The ideal candidate will have five or more years of non-profit fundraising experience, preferably working for a contemporary performing arts company. The position requires excellent project management skills, in particular the ability to manage multiple projects and deadlines in a timely, organized fashion. Must be able to work independently and ambitiously, with strong written and interpersonal communication skills. Candidates must be creative and strategic thinkers, and demonstrate superior leadership skills. Requires weekday availability.

APPLICATIONS

Applicants should send their resume, cover letter and salary requirements to pcdc@peridance.com with "Development Director" in the subject line. Only those whose applications are being considered will be contacted.

Peridance Contemporary Dance Company is strongly committed to equal opportunity employment and diversity in all areas.

Peridance Contemporary Dance Company
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212-505-0886
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For more information:
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