

Thursday, March 5, 2020

## PILATES INSTRUCTOR (BOUTIQUE PILATES STUDIO)

Company: Club Pilates Fort Lee  
Location: Fort Lee, NJ  
Compensation: Competitive Pay

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Founded in 2007, Club Pilates is the nation's largest and fastest-growing Pilates franchise with locations in 33 states and 2 countries. Class formats target a wide range of clients needs from young to mature and beginner to advanced. Club Pilates is the first company to create a 500-hour Teacher Training Program designed to thoroughly and safely teach group Pilates apparatus classes along with TRX, Triggerpoint, and Barre. Club Pilates has already sold more than 700 territories throughout the United States and Canada. Its over 500 instructors provide a current annual rate of over 7 million workouts to tens of thousands of members. In 2017, Club Pilates was recognized in Entrepreneur magazine's Franchise 500®, the world's first, best and most comprehensive franchise ranking.

We are seeking highly motivated and dynamic Instructors to join our studio family. Both full- & part-time positions are available. The ideal candidate will have a passion for Pilates and helping others improve their lives through health and fitness. If you are a professional Pilates instructor who is super energetic, overly friendly, willing to learn, build long-lasting relationships with potential and existing clients, sell classes and lead dynamic apparatus focused workout routines (we use Balanced Body reformers, EXO chairs, TRX, spring boards, ballet barre and more), you'll be a great addition to our team. We are looking for instructors with confidence in working with all level of clients to provide challenging, fitness-based Pilates classes in a safe manner. Club Pilates offers blocked scheduling and shifts, the ability to teach multiple level classes, club membership, continuing education, employee status (not independent contractor), room for growth and a supportive & fun environment! Embark on (or continue) your Pilates career with us!

### QUALIFICATIONS

Current full apparatus Pilates Certification with 450 hours of experience or equivalent  
Experience teaching group classes  
Ability to demonstrate effective group reformer instruction  
Energetic, positive and motivational teaching style  
Capable of using a contemporary approach to classical exercises  
Punctual, reliable and dedicated  
Desire to build a successful business in an entrepreneurial environment  
Strong focus on customer service, including professional and effective communication skills  
Experience with club management software and/or the ability to learn new systems (e.g. Club Ready)

### RESPONSIBILITIES:

Providing Pilates group reformer classes pursuant to Club Pilates standards  
Instructing clients (up to 12 clients per class) using proper form and safe methods on a variety of equipment including, but not limited to, Reformer, Springboard, Exo-Chair, hand weights, etc. to ensure a safe, yet creative experience  
Conducting private, semi-private, demo or other additional sessions as needed  
Visually inspecting the equipment prior to each class to ensure it is in good working order and safe to use  
Maintaining a clean and orderly workout environment  
Assisting with membership sales and checking clients in  
Building studio revenue by promoting retail and membership sales & services  
Being a motivating and inspiring force to promote our motto: Do Pilates. Do Life.

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