

Tuesday, February 16, 2021

Front Desk Associates Needed - Pure Barre NYC - Brooklyn (Cobble Hill and Park Slope Locations)

Company: Pure Barre NYC

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Pure Barre NYC - PB METRO, LLC

Front Desk Sales Associate
Brooklyn - Cobble Hill and Park Slope Location

Pure Barre is a leading boutique fitness business and is the #1 barre concept in North America. With 15 open locations and several in pre-opening stages, PB Metro, LLC is the largest franchisee in the Pure Barre system. PB Metro's management team is comprised of existing studio owners who have over 18 years of collective experience in the Pure Barre system and are regarded as some of the best operators in the country.

KEY RESPONSIBILITIES

Reporting directly to the General Manager, the PB Metro Front Desk Sales Associate is the face of the studio, responsible for all in-studio sales and operations during his or her shift. This individual is fully immersed and educated in PB Metro's culture, services, and pricing. He or she is passionate about connecting with clients, educating clients on all that PB Metro has to offer, and increasing memberships and sales. He or she is the custodian of the PB Metro brand at all times and offer exceptional customer service.

JOB RESPONSIBILITIES

Specific responsibilities and duties of this role include the following:

- Execute sales process of lead generation, follow up, and close
- Learn to use and navigate the Club Ready POS system
- Conduct tours of the facility while establishing a relationship and targeting individual's goals and needs
- Maintain acceptable level of personal sales production
- Present available services to current or prospective members
- Memorize all pricing and membership options
- Process accurate credit card transactions
- Input inventory for retail clothing and other items
- Attend and complete all relative training programs
- Take pictures for social media platforms
- Cleaning of the retail area, studio, and restrooms
- Other duties as assigned

PROFESSIONAL EXPERIENCE / QUALIFICATIONS

- Passionate about people and fitness
- Superior verbal, written, organizational, and interpersonal skills are necessary

Goal-oriented with an ability to achieve sales in memberships and retail

Resourceful; able to solve problems and move forward without having all of the answers

Customer service/retail experience a plus

Boutique fitness knowledge/experience preferred

Send resume to operations@pbmetrollc.com.

PB Metro, LLC is an equal employment employer and will consider all candidates without regard to race, color, religion, national origin, sex, age, disability, veteran status or any other legally protected basis.

Pure Barre NYC

For more information:
PB Operations
operations@pbmetrollc.com

[< back](#)

[previous listing](#) • [next listing](#)