



Friday, March 10, 2023

# Managing Director

Company: CONTRA-TIEMPO Location: Los Angeles. CA

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Compensation: Starting Salary \$75,000/year plus full medical benefits (which include medical, dental, vision, acupuncture and chiropractor)



Tiffany Judkins

Position: Managing Director Location: Los Angeles, CA Classification: Full-Time

### Job Description:

CONTRA-TIEMPO Activist Dance Theater, based in Los Angeles, seeks a Full Time Managing Director (MD) who will provide support in the areas of organizational and relational development, fundraising and growing the reach of CONTRA-TIEMPO. This position will join the horizontal leadership team of three directors: Founding Artistic Director, Programming Director and Development Director, to support the management of the company and delivery of our work to communities across the city, country and world.

The MD is responsible for the day-to-day management of CONTRA-TIEMPO's 501 (C) (3) operations and will be responsible for ensuring the achievement of CONTRA-TIEMPO's mission and financial objectives with the support of our full time Office Administrator and Human Performance Systems and Production Coordinator. The MD will provide leadership in key areas including, developing new sources of revenue, resource development, marketing, and public relations. The MD will work with the Leadership team and Board to formulate and implement a development and fundraising strategy that supports the existing local engagement programs with youth and community, professional touring as well as future expansion.

### Who we are:

CONTRA-TIEMPO has been working for almost two decades as a bold, multilingual Los Angeles-based activist dance theater company that creates communities where all people are awakened to a sense of themselves as artists and social change agents who move through the world with compassion and confidence. We create a new physical, visual and sonic vocabulary that collages Salsa, Afro-Cuban, hip-hop, and contemporary dance with theater, compelling text, and original music to bring dynamic multi-modal experiences to the concert stage and beyond.

While our performances are consistently electrifying, what sets the company apart most is our unique relationship to community. CONTRA-TIEMPO takes an uncompromisingly radical approach to the ways in which artists function within communities and create their work. We intentionally engage diverse audiences, cultivate dancer leaders, and center stories not traditionally heard on the concert stage, using our engagement process to inform and continuously re-fuel our creative process, and vice-versa.

Much like the communities we reach, CONTRA-TIEMPO is itself a tapestry. Our company members are professional dancers, artists, immigrants, educators, activists, organizers, and movers of all types, living and working across Los Angeles and across the country. Each company member lives, expresses, and struggles within the varied and infinitely complex political and personal landscapes that we seek to address in our work.

## Salary and Benefits:

Starting Salary \$75,000/year plus full medical benefits (which include medical, dental, vision, acupuncture and chiropractor)

#### Qualifications:

Based in Los Angeles, CA

A positive, driven and grounded team player who has a deep belief in and passion for the work and mission of CONTRA-TIEMPO Activist Dance Theater

A strong and effective collaborator able to successfully balance artistic, capital and programmatic objectives with administrative and financial practicality.

An articulate and approachable communicator, able to effectively interface with our partners, students and artists.

A personal connection to and clear relationship to the values, mission and social justice lens of our work

An experienced fundraiser able to cultivate and interact with prospective donors, board members, and others whose financial or civic support is vital to the company.

To apply, submit a cover letter. Include how you know our work, what future you are imagining for CONTRA-TIEMPO and what you would uniquely bring to this position/futuring. Please include your resume/CV, three (3) references, and salary history as ONE (1) attachment in pdf format via email to coel@contra-tiempo.org. Please state "Managing Director Application" in the subject line. No phone calls please. APPLICATIONS CLOSE MARCH 22TH

To learn more about the organization go to: www.contra-tiempo.org

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